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30th March 2022 Wheat markets – volatility and uncertainty

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Brief overview



Global fundamentals (old crop)

- Volatility
- Supply & demand
- Weather
- Geo-politics

Global fundamentals (new crop)

- EU
- US
- Black Sea
- Canada

Domestic wheat and the coming harvest

- Supply and demand
- Harvest 2022
- Historic patterns



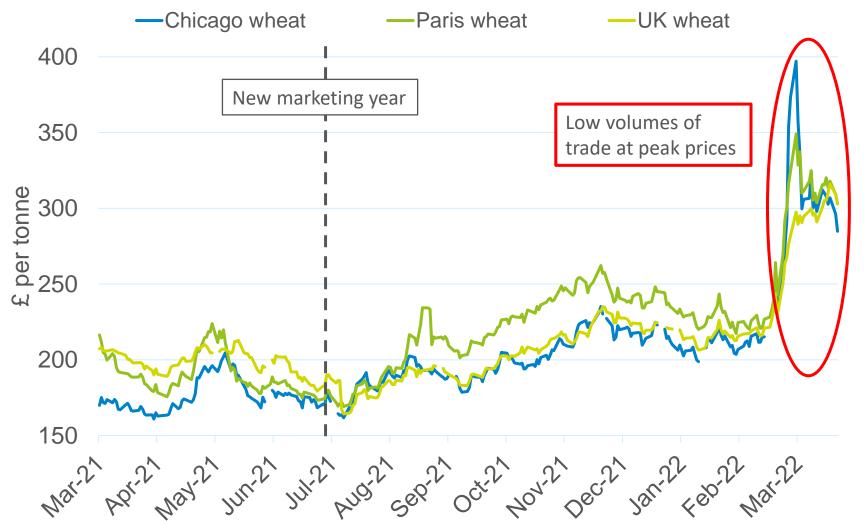
Old crop global wheat markets

Volatility like never before





Wheat prices trading a record highs



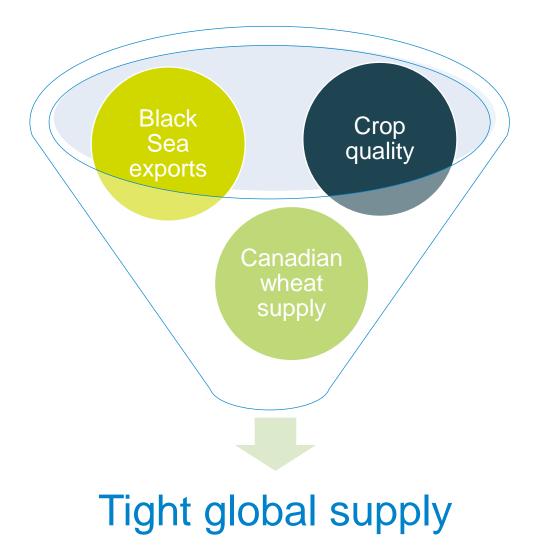
- Nearby prices soaring to record highs on Russian invasion of Ukraine
- Exacerbating already tight global supply
- Volatility set to remain while conflict ensues

Source: ICE, Euronext, CBE Group

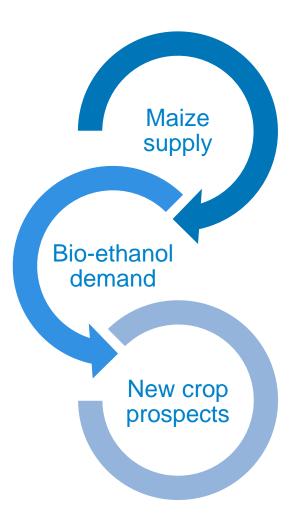
*Nearby contract



Old crop supply concerns – strengthen prices

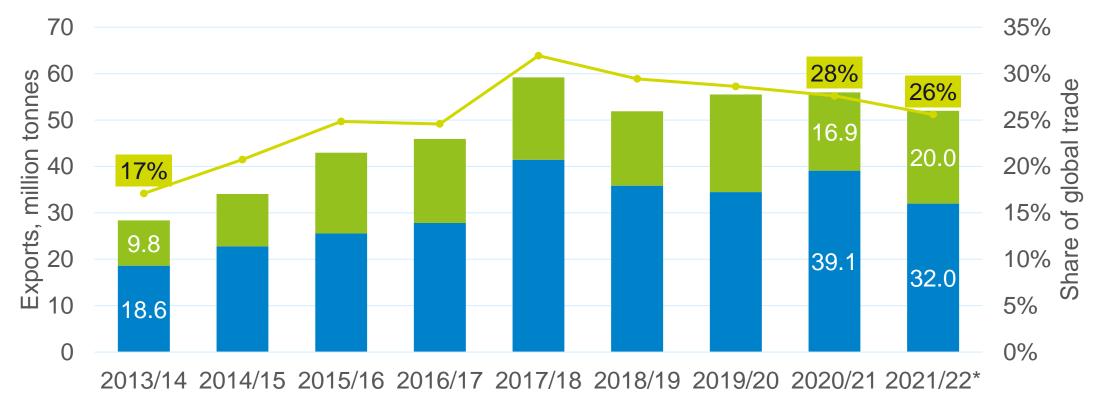


Other support factors for wheat...





Russian exports (left-axis)



Combined share of global trade (right-axis)



Global new crop watch

Volatility continues



Global new crop fundamentals are uncertain AHDB as conflict throws much to the wind



- EU wheat area similar to last year
- Crop condition still "good" but water deficit growing



Black Sea area remains a large question mark. Winter wheat areas are up, but restricted capacity on labour/inputs for spring fieldwork/planting



- US winter wheat area up on the year
- Many key growing states have dryness concerns



- First look at area on 26 April
- Strong potential for improvement on 20/21 drought affected crop but is dryness over?



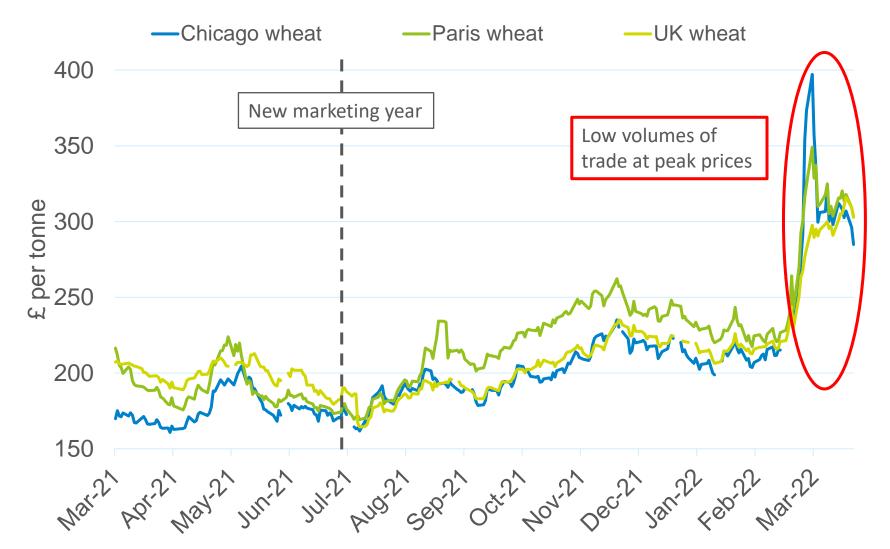
UK focus

Difficult picture for the UK too





Wheat prices trading a record highs



 UK feed wheat futures generally track global market movements closely

Source: ICE, Euronext, CBE Group



Tight old crop supply and demand picture

| 2021/22 | USDA (9 Mar) | Stratégie Grains (16 Mar) | AHDB (24 Mar) |
|---|-----------------|------------------------------|------------------|
| Opening stocks | 1,416 | 1,416 | 1,416 |
| Production | 14,000 | 13,988 | 13,988 |
| Imports | 2,300 | 1,478 | 1,500 |
| Availability | 17,716 | 16,882 | 16,904 |
| | | | |
| H&I consumption | 7,950 | 7,116 | 7,119 |
| Animal feed consumption | 7,350 | 7,350 | 7,273 |
| Seed and other | | 348 | 278 |
| Consumption | 15,300 | 15,194 | 14,740 |
| | | | |
| Exports | 700 | 381 | 500 |
| Ending stocks | 1,716 | 1,687 | 1,664 |
| Surplus available for either export or free stock | | | 664 |

(thousand tonnes)

Wheat area intended to be higher for harvest 2022

| Thousand hectares | Defra June Survey 2021 | EBS Forecast 2022 | % Year-On- Year Change |
|----------------------------------|------------------------------|-------------------------|------------------------------|
| All wheat | 1,790 | 1,805 | 1% |
| Winter barley | 405 | 421 | 4% |
| Spring barley | 745 | 687 | -8% |
| Oats | 200 | 187 | -6% |
| Other cereals* | 71 | 68 | -4% |
| OSR | 307 | 359 | 17% |
| Other oilseeds** | 45 | 42 | -7% |
| Pulses | 249 | 236 | -5% |
| Arable fallow | 265 | 305 | 15% |
| Other crops on arable land*** | 758 | 731 | -4% |
| TOTAL | 4,835 | 4,840 | |

- UK growers planting intentions for 2022 harvest.
- Wheat area is to increase.
- Spring barley area is going to decline.
- Growers switch back to OSR price incentive.

- *crops included rye, triticale and mixed grains
- **crops included linseed and borage
- *** crops included sugar beet, potatoes, vegetables, maize (33%) and temporary grass (20%)
- and temporary grass (20%)
- Source: Defra, The Andersons Centre for the AHDB



UK crop development



| | Very Poor | Poor | Fair | Good | Excellent | Crops not yet emerged |
|------------------|-----------|------|--------|--------|-----------|-----------------------------|
| Ninter Wheat | 1% | 3% | 9% | 57% | 27% | 3% |
| Ninter Barley | 1% | 1% | 8% | 64% | 26% | 0% |
| Vinter Oats | 1% | 2% | 13% | 62% | 17% | 6% |
| Vinter OSR | 3% | 3% | 15% | 56% | 22% | 0% |
| Source: RSK ADAS | | • C | rop co | onditi | ons ar | е |
| • | | look | king b | etter | year-c |)n- |

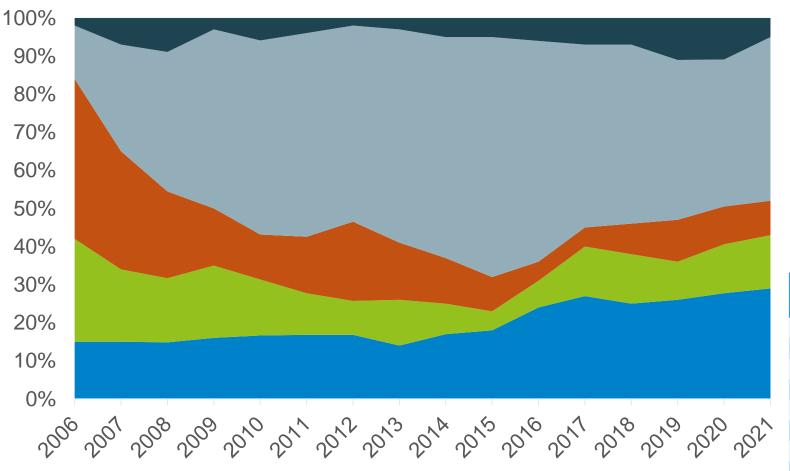
- year
- Next report out this week
- Fertiliser availability may cause yield losses

Source: RSK ADAS



Group 1 varieties have been gaining ground

■ Group 1 ■ Group 2 ■ Group 3 ■ Group 4 ■ Other*



Source: AHDB

*Other is varieties not with a UK Flour group, as defined by the UK Flour wheat guide for that harvest.

- Dominance of group 1 varieties has increased in recent years
- Skyfall is pushing up the group 1 area but is it always grown as a group 1?

| Variety | UK Flour group | % of total |
|---------------|----------------|------------|
| Skyfall | 1 | 12% |
| Gleam | 4H | 11% |
| KWS-Zyatt | 1 | 7% |
| Crusoe | 1 | 7% |
| KWS-Extase | 2 | 7% |
| LG Skyscraper | 4S | 6% |
| Graham | 4H | 6% |
| Other** | - | 43% |



Round up

Global position

- Global wheat supply is tight
- Black Sea disruption exacerbating situation

Domestic position

- Also tight S&D
- Price hikes but still export competitive
- Wheat area increased but is it true group 1?

Watch points

- Global supply
 - Ukraine
 - US
 - Canada
- UK and global milling wheat availability



Thank you for listening

Questions?

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The website has a wealth of resources available from our <u>markets homepage</u> including a <u>daily update on grain markets</u>. The <u>supply and demand</u> <u>section</u> is a key resource for the market whilst the latest surveys detail <u>planting and variety</u> trends.



The <u>Dairy markets homepage</u> will signpost you to the industry data, analysis and insights from the dairy sector to help inform your business decisions. Our industry experts will guide you through the <u>market movements</u> and provide a clear, impartial view on what it all means.



The <u>latest pig prices</u>, and industry essential <u>trade data</u>, are the cornerstones of the Pork market website pages. There is also the <u>latest analysis</u> and <u>insight</u> to provide you with a clear and impartial view.



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